

**Montreat College Virtuoso Series 2 Day Risk Outdoor Recreation Management, Insurance & Law Program**

2 Days packed with information you can put to use immediately. Information compiled from 30 years in court and 45 years in the field.

**Day 1 February 24, 2017:** Assumption of the Risk (legalese for educating your clients)

What paperwork works to keep you out of court and what paperwork sends you to court.

**Day 2 February 25, 2017:** Risk Management Plans

How to deal with an incident

**You'll also receive a copy of my new book Outdoor Recreation Insurance, Risk Management, and Law**

**Curriculum**

1. Assumption of the Risk
  - 1.1. Still a valid defense in all states
  - 1.2. Defense for claims by minors in all states
  - 1.3. Proof of your guests assuming the risk is the tough part.
    - 1.3.1. Paperwork proves what they know
      - 1.3.1.1. Applications
      - 1.3.1.2. Releases
      - 1.3.1.3. Brochures
    - 1.3.2. The best education is from your website
      - 1.3.2.1. Words
      - 1.3.2.2. Pictures
      - 1.3.2.3. Videos
2. Releases
  - 2.1. Where they work
    - 2.1.1. Where they work for kids
  - 2.2. Why they work
    - 2.2.1. Contract
    - 2.2.2. Exculpatory Clause
    - 2.2.3. Necessary Language
    - 2.2.4. What kills Releases
      - 2.2.4.1. Jurisdiction & Venue
      - 2.2.4.2. Assumption of the Risk
      - 2.2.4.3. Negligence Per Se
      - 2.2.4.4.
3. Risk Management Plans
  - 3.1. Why yours won't work
  - 3.2. Why they come back and prove your negligence in court
    - 3.2.1. Or at least make you look incompetent
  - 3.3. What is needed in a risk management plan
    - 3.3.1. How do you structure and create a plan
    - 3.3.2. Top down writing or bottom up.

- 3.3.2.1. Goal is what the front line employee knows and can do
- 4. Dealing with an Incident
  - 4.1. Why people sue
  - 4.2. What you can do to control this
    - 4.2.1. Integration of pre-trip education
    - 4.2.2. Post Incident help
    - 4.2.3. Post Incident communication

***Put the date on your calendar now: February 24 and 25<sup>th</sup> 2017 at [Montreat College](#), Montreat, NC 28757***

**\$399 for both days and the book!**

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